Bidding Announcement of HNA AVIATION TECHNICCabin Equipment and Materials Supermarket Project

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HNA Aviation Technic Co., Ltd. (hereinafter referred to as "HNAT") plans to carry out the tender for the project of aircraft cabin equipment and materials supermarket. On the premise of meeting the airworthiness requirements of the Civil Aviation Administration of China, it will select the best qualified legal entities. Qualified suppliers are welcome to participate actively. Now, the relevant matters are announced as follows:

I. Project introduction

（1） Project name: HNA AVIATION TECHNIC CO.,LTD Cabin Equipment and Materials Supermarket Project

（2） Tenderee: HNA Aviation Holding Co., Ltd

（3） Source of funds: self-raised by the enterprise

（4） Project overview: HNAT plans to establish an aviation materials supermarket project by bidding for a batch of cabin aviation materials.

（5） Please refer to Appendix 4 for bidding content and scope

（6） Quotation requirements:

1. Requirements for air material certificates

(1) New parts (FN): The new parts purchased must have one of FAA-8130, EASA (JAA), AAC-038 (applicable to the purchase of domestic suppliers) or equivalent airworthiness certificates issued by the airworthiness authority of the country where the manufacturer is located, standard parts (the part number that can be found in the manufacturer's or aircraft manufacturer's standard parts manual is considered as standard parts), and the original manufacturer's certificate of conformity (MFG COC) for raw materials. See the bidding content for details.

(2) Interchangeable parts: if the part number involves interchange or one-way replacement, it shall be determined by the Buyer's technical department.

(3) PMA parts: the quotation of the middleman must state whether the supplied parts are PMA parts. If they are PMA parts, it shall further state whether they are PMA parts produced by the original factory or copied by a third party. LISENCE FAA-PMA parts produced by the original factory are acceptable in principle and are valid quotations; For the PMA copied by a third party, relevant authorization data of CAAC shall be provided. For CAAC PMA parts, it shall fully comply with AP-21-AA-2020 - 13 Approval Procedure of Parts Manufacturer; FAA PMA shall fully comply with AC-121-55R1 Aircraft Repair and Modification.

（7） Bidding cost:

The Tenderer shall bear all costs involved in the preparation and submission of its tender. Regardless of the bidding results, all costs shall be borne by the Tenderer. All tender documents, data, drawings and the intellectual property rights involved shall belong to the Tenderee, and the Tenderer's tender documents shall not be returned. Some cost requirements are as follows:

1. The bid fee of 500 yuan is required to be paid for this project before the bid closing.

2. The bid bond shall be charged at 1% of the estimated amount of the project, and the maximum amount shall not exceed 800000 yuan. If the bidder has sufficient accounts payable in the company's book, it can be used as the bid security, but the bidder must issue a valid letter, which can be regarded as the bid security after being confirmed by Haiji Finance and going through the relevant approval process;

3. The performance bond of the bid winner is 1% of the bid winning amount, and the bid bond paid by the bid winner can be converted into the contract performance bond;

（8） Payment method:

1. The buyer shall provide the seller with the consignment equipment order contract confirmed by the seller according to the use of the consignment equipment, so that the seller can settle the expenses of the consignment equipment used by the buyer in the previous month, and both parties shall sign for confirmation. The Seller shall issue a special VAT invoice to the Buyer according to the confirmed order contract, and the Buyer shall pay for the purchased products within 120 calendar days after receiving the special VAT invoice issued by the Seller. If the acceptance is unqualified, the Buyer has the right to refuse to pay the relevant amount.

2 Unless otherwise agreed by both parties, payment shall be made by T/T.

（9） Invoice requirements:

1. All invoices provided by the Seller shall be VAT invoices. The product price shall be the price including tax in RMB or the price excluding tax in USD, and the VAT rate shall be 13%. If the tax rate changes subsequently, the price including tax shall be recalculated based on the tax rate published by the State Administration of Taxation in the latest policy: the price including tax=the price excluding tax \* (1+tax rate).

2. The invoice or bill shall be affixed with the special financial seal of the Seller.

2、 Bidding form

（1） Bidding form and release time of bidding documents

Each interested supplier shall complete the registration and submit the enterprise qualification within the specified time. For suppliers that have passed the qualification review, the Bid Inviter shall send the bidding documents to the interested suppliers according to the payment voucher of the bid fee, without the need for bidders to purchase bids on site.

（2） Bid submission method, bid deadline and bid opening time

The bidding method is priority mail bidding, and the deadline of bidding is subject to the deadline of the bidding document; The bid opening time shall be subject to the time notified in writing by the Bid Inviter.

3、 Qualified Tenderers

1. Have the aviation material distribution qualification certificate issued by the industry association recognized by CAAC (Aviation Material Distribution Qualification Certificate of Civil Aviation Maintenance Association or ASA-100).

2. The latest valid enterprise qualification with business scope related to air material sales business.

3. Certificate of the legal representative (original) or power of attorney of the legal representative (original) and photocopy of the authorized person's ID card.

4. If the person in charge of a unit is the same person or different units that have a shareholding or management relationship, they may not participate in the bidding for the same project; Two or more parent companies, wholly-owned subsidiaries and their holding companies whose legal representatives and main executives are the same person shall not participate in the same project bidding at the same time; Two or more companies with the same authorized representative shall not participate in the same project bidding at the same time.

5. Within 5 years before participating in this procurement activity (from November 18, 2017 to the deadline for registration), there was no "information on being included in the list of enterprises with serious violations and dishonesty (blacklist)" in business activities. A screenshot of this complete content in the national enterprise credit information publicity system must be provided, which is only subject to the information displayed in the national enterprise credit information publicity system for formal review and is used as the basis for identification, and other websites or documents are not used as the basis for identification; Except for those who have been removed from the "blacklist" list before the registration deadline. All invitees with legal personality and the ability to produce or operate the bidding project can participate in the bidding.

6. Relevant national laws, decrees and regulations shall be observed.

The above information shall be affixed with the official seal of the applicant.

4、 Registration requirements

（1） Requirements for qualification materials:

1. Copy of business license.

2. Air Material Distribution Qualification Certificate of Civil Aviation Maintenance Association or ASA-100 Certificate of American Air Material Suppliers Association (ASA).

3. Qualification certificate of the legal representative or power of attorney of the legal person (including the copy of the ID card of the authorized person).

4. Other materials: (enterprise profile, quality system manual, 1-3 self quality audit reports completed recently, commitment letter of integrity and compliance between customers and suppliers (domestic air material distributors), supplier questionnaire (domestic air material distributors), commitment letter of air material suppliers (domestic air material distributors).

（2） Registration time and contact information

1. Registration time

From 2022.11.18 to 2022.12.09. All interested parties shall submit the attached registration materials by email before the deadline for registration. If the deadline is exceeded or the application materials are incomplete, it will be deemed as abandonment.

2. Registration contact person and contact information

Contact: Tang Diancun

Tel.: 0898-65772050

mail box: dc-tang@hnair.com

5、 Announcement query

https://www.hnair.com/guanyuhaihang/hhdt/hhgg/zbxx/2022/ (Hainan Airlines official website)

http://www.hnatechnic.com/ (HNAT Official Website)

http://www.chinabidding.com.cn (Procurement and Bidding Website)

6、 Supervision and reporting methods

Purchase channel: Purchase complaint email: hhkgcgjd@hnair.com

Discipline inspection channel: Discipline inspection acceptance email: hhkgjjjcb@hnair.com

Discipline inspection acceptance telephone: 0898-69965380

Compliance Channel: Compliance Supervision Email: hhkgbj@hnair.com

7、 Attachment:

1. Qualification Certificate of Legal Representative

2. Power of Attorney of Legal Representative

3. Letter of Commitment

4. Bidding content

**Note: This announcement is for reference only. The official announcement shall be subject to the Chinese announcement issued on the official website of Hainan Airlines and the official website of Hainan Airlines Technology Priority Company.**